

JENNIFER E. INDYK
PARTNER

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Jennifer is an experienced, business focused life science attorney with in-house experience who provides practical advice. She is a trusted business partner with the ability to forge strong working relationships, integrate into teams, and work in a strategic, proactive and collaborative manner to support the unique needs of pharma and biotech companies. With her broad understanding of business acumen and ability to incorporate it in a legal environment, she is an invaluable member of her clients' organizations providing prompt and sensible advice. She has a demonstrated ability to quickly establish trust and rapport.



Jennifer started her in-house pharmaceutical career with Aventis, now Sanofi. Jennifer has provided legal advice for large projects and complex transactions to various business groups, including Finance, Commercial/Marketing, Procurement, Research and Development, Clinical, Operations, Information Technology and general services departments.

Jennifer has a comprehensive background supporting the day-to-day legal needs of pharma and biotech companies. As product counsel, she advises her clients on regulatory matters, scientific material/medical review, advertising and promotional material, compliance programs, including auditing and monitoring, and general business matters. She also has extensive experience in drafting company policies and procedures as well as the creation and implementation of global contract and legal management systems. Her knowledge of applicable laws and regulations help her to identify, minimize and manage risks. She collaborates with other lawyers and business functions, interacting and communicating with all levels of organizations to resolve issues efficiently and cost-effectively.

A core area of Jennifer's practice is contracts and overall contracting efforts. She has developed contract templates, fallback language, contract management tools and processes as well as supported contract managers and procurement departments.

Jennifer's areas of expertise as "in-house outside counsel" for Azurity Pharmaceuticals, Flare Therapeutics, Septerna, Impel Pharmaceuticals, Evofem Biosciences, Rapport Therapeutics, Point Therapeutics, Orexo US, 89bio, NPS Pharmaceuticals (now Takeda), Sanofi, Recordati Rare Diseases, Teva US Brand Pharmaceuticals, Currax Therapeutics, Helsinn Healthcare, Lipocine, Point Biopharma, Seelos Therapeutics, Summit Therapeutics, acting General Counsel for Progenics (now Lantheus), and acting General Counsel and Compliance Officer for Archimedes Pharma includes:

Legal and Business Counseling

- provide counsel to brand teams on sales and marketing initiatives, strategies, programs and practices, including advertising and promotional review committees, including social media and influencers, off-label risks and products liability as well as nonpromotional/scientific materials and strategies
- identify, develop and implement improvements to legal policies, guidelines, tools, templates and forms, and monitor compliance to ensure that legal requirements are met
- advise on legal policies, procedures and relevant legal issues, including PhRMA Code, FDA regulations, advertising, healthcare fraud and payments to Healthcare Providers, Stark, anti-trust, Anti-Kickback, Lanham Act/competitor issues and privacy laws, consumer protection issues
- provide counsel to clients in orphan drugs, endocrinology, gastroenterology, neurology, cardiology, oncology, respiratory and women's health space
- member of internal Grants Review Committee and Compliance Committee
- audit and monitor Speaker programs and rep ride-alongs
- coordinate and collaborate with legal matters handled by other outside counsel
- collaborate, create and provide trainings and SOPs/Policies

Commercial Transactions

- draft, advise and negotiate a wide range of agreements, including all phases of clinical trials, speaker, advisory board, HCP, MSAs/service, nondisclosure, consulting, licensing, and research and development
- responsible for template drafting and updating, contract processes and development and implementation of records retention projects, including retention schedules, archiving and destruction processes